



Broker Info



Tom Plotkin
Business Broker / M&A Advisor
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Background

General Location: Santa Clarita, CA
Category: Health, Medical & Dental
Years in Business: Almost 3
Under Present Owner: At Start-Up
Hours of Operation: M-F 9:00am - 5:00pm
Owner Hours: M-F 9:00am - 5:00pm
Training: 2 weeks @ 20 hours
Organization Type: S-Corp
Lease Expiration: March 31, 2021
Lease Options: TBD
Building Size: 1202 sf
Employees: 2
Reason for Sale: Focus on Family Matters

Summary

Highly profitable Sterile and non-Sterile Compounding Pharmacy for sale. The pharmacy is ideally situated in a Medical Plaza in the northwestern section of Los Angeles County. There are at least 10 doctors in the building who work with the pharmacy. The listing price includes inventory up to \$50,000.

Points of Interest:

USP 800 Compliant

Payer Mix: CVS, Express Scripts & Blue Shield

Computer Software: Digital Rx

Computer Hardware: Hp (2) and POS System

Top Ten Drugs: Lidocaine 5%, Morphine 100 mg/20 mL oral solution, Norco 5/325, Norco 10/325, Eliquis, Lantus, Humalog, Lovenox 40 mg/mL, Ondansertron 4mg ODT & Suboxone

Wholesalers: HD Smith, Valley Wholesale & Trimed

Insurances: All insurance plans except straight Medi-Cal and Cigna. Arete is the Third Party Network.

Financials

Asking Price: \$225,000
Down Payment: \$225,000
Gross Sales: \$622,120
Discretionary Cash Flow: \$77,059
FF&E: \$40,000
Inventory Included? Yes
Inventory: \$50,000
Min. Operating Capital: \$30,000
Real Estate Available? No
Rent: \$1,750
Payroll: \$7,000
Financing: Other

Year	2017
Gross Sales	\$ 622,120
Gross Profit	\$ 289,873
Disc. Earnings	\$ 77,059

For more information, please visit BizEx.net to complete the online Buyer Registration & N.D.A. Contact: Tom Plotkin at 310.882.2200 x 127 - tplotkin@bizex.net - Lic#: 01895229