



Broker Info



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Summary

Established in 2007, this elegant Bridal Boutique serves brides, offering a wide selection of wedding gowns. \$160,000 of inventory is included within the sales price, with the retail price of each gown varying between \$1,500 and \$4,000.

The business has an excellent reputation on Yelp, with over 100 positive reviews (4.5 stars). The business also has a Facebook page that is liked by over 3,500 users, highly rated by over 80 people. It also has excellent reviews on Weddingwire.com and Theknot.com. In addition, the business has a curated Instagram account.

Owners are selling the business for personal reasons. Willing to train the new owner in the operation of the business and open to selling just the inventory.

Background

General Location: Pasadena, CA
Category: Retail
Beauty & Barber Shops
Years in Business: 11
Under Present Owner: 11
Hours of Operation: By Appointment Only
Tuesday: 12:00pm - 7:00pm
Thursday: 12:00pm - 6:00pm
Friday: 12:00pm - 7:00pm
Saturday: 11:00am - 6:00pm
Sunday: 11:00am - 5:00pm
Closed Mondays & Wednesdays
Owner Hours: Same as hours open
Training: None
Organization Type: LLC
Lease Expiration:
Lease Options:
Building Size: 1100
Employees: 4
Reason for Sale: Personal reasons

Financials

Asking Price: \$83,000
Down Payment: Negotiable
Gross Sales: \$187,112
Discretionary Cash Flow: Call
FF&E: \$2,775
Inventory Included? Yes
Inventory: \$160,000
Min. Operating Capital: \$36,000
Real Estate Available? No
Rent: \$2,700
Payroll: \$1,300
Financing: Other

Year	2018	2017	2016
Gross Sales	\$ 187,112	\$ 213,667	\$ 208,395
Gross Profit	\$ 0	\$ 16,545	\$ 17,849
Disc. Earnings	\$ 0	\$ 16,545	\$ 17,849