



### Background

**General Location:** Los Angeles, CA  
**Category:** Legal Services  
 Business Services (B2B)  
**Years in Business:** 8  
**Under Present Owner:** 8  
**Hours of Operation:** 8:30am - 5:30pm  
**Owner Hours:** Varies  
**Training:** 2 weeks @ 30 hours  
**Organization Type:** S-Corp  
**Lease Expiration:**  
**Lease Options:**  
**Building Size:** Home Office. Remote Workers  
**Employees:** 2  
**Reason for Sale:** Retirement

### Financials

**Asking Price:** \$1,190,000  
**Down Payment:** \$1,100,000  
**Gross Sales:** \$625,000  
**Discretionary Cash Flow:** \$375,000  
**FF&E:**  
**Inventory Included?**  
**Inventory:**  
**Min. Operating Capital:** TBD  
**Real Estate Available?** No  
**Rent:** \$0  
**Payroll:** \$3,000

Year	2023
Gross Sales	\$ 650,000
Gross Profit	\$
Disc. Earnings	\$ 375,000

### Broker Info



**Eric Mellem**  
*Business Broker/ M&A Advisor*  
 (310) 882-2200 x 146  
 LIC# 1220802



**Dan Higgins**  
*Marketing Consultant License #02114580*  
 (310) 882-2200 x 166  
 LIC# 02114580

### Summary

**Affordable Care Act Health Insurance IRS Required Filings Compliance Company based in Los Angeles.**

The IRS and Dept. of Labor require businesses with 50 or more employees to file Forms 1094 + 1095-C and also ERISA Wraps + 5500 filings. This well established and respected company has about 250 clients nationwide who rely on them to properly file these mandatory annual forms or are penalized.

- 25% Year to Year Growth
- High Profit Margins
- Part-time employees who work remote
- Very Specialized, Niche Business Sector
- Nationwide Client Base
- High Recurring Annual revenue
- Many Revenue Areas Available

The majority owner is retiring and the other partner is willing to stay post transfer.

This is a highly specialized industry and the sellers will entertain offers from qualified buyers with a basic or high understanding of the market. No Seller Notes, Earn-outs or SBA Financing. Cash Transaction only

Please visit: <https://www.bizex.net/buy-business/register> to register with BizEx and sign an online NDA for additional information. Registration is quick and simple and you get premium access to new Listings before the general public. Brokers: Eric Mellem (310) 293-6414 and Dan Higgins (714) 719-1809