

Setup Sheet BizEx1426-EM: Non-emergency Medical Transport. Recurring Revenue.



Background

General Location: Los Angeles, CA
Category: Consumer Services
(B2C)

Healthcare

Years in Business: 7 Under Present Owner: 7

Hours of Operation: 8:00am - 6:00pm. 24 hr

phones

Owner Hours: Varies

Training: 4 weeks @ 40 hours

Organization Type: S-Corp Lease Expiration: 2025 Lease Options: Building Size: 500 Employees: 15

Reason for Sale: Other Opportunities

Financials

Asking Price: \$750,000
Down Payment: Negotiable
Gross Sales: \$750,000
Discretionary Cash Flow: \$200,000
FF&E: \$300,000
Inventory Included? Yes
Inventory: \$5,000
Min. Operating Capital:
Real Estate Available? No

Rent: \$1,100 **Payroll:** \$55,000

Broker Info



Eric Mellem
Business Broker/ M&A Advisor
(310) 882-2200 x 146
LIC# 1220802



Dan Higgins *Marketing Consultant License #02114580*(310) 882-2200 x 166

LIC# 02114580

Summary

Non-Emergency Medical Transportation Company in Los Angeles; Well-known

Recurring Revenue due to large volume of Dialysis transports which require 3 trips weekly.

Fleet: 9 Vehicles to include Gurney with Lifts, and Sedans. Well maintained, clean fleet with a large Logo that generates call-in clients.

High Referrals from current, satisfied client base due to the company's focus on customer service and highly reliable scheduling.

This company also Contracts with Large Healthcare Transportation Brokers. Medi-Cal Licensed. LADOT Permits.

Growth Opportunities: This company has a solid base to build on and there are numerous opportunities for expanding services and revenue. They have been asked by the transportation brokers to add to the fleet and take many more customers. The sellers are seasoned professionals and are offering training and guidance to a new owner.

Medical transportation businesses are currently very desirable and sought after. A huge population of "Baby-boomers" are reaching an advanced age and healthcare related industries are experiencing excellent growth projected for the next decades.

For more information, please complete the BizEx Buyer Registration at https://www.bizex.net/buy-business/register.