



Background

General Location: San Jose/Bay Area, CA

Category: Consumer Services
(B2C)
Construction

Years in Business: 5

Under Present Owner: 5

Hours of Operation: 8:00am - 5:00pm

Owner Hours: Varies

Training: 4 weeks @ 40 hours

Organization Type: C-Corp

Lease Expiration:

Lease Options: Seller owns the property

Building Size:

Employees: 4

Reason for Sale: Personal

Financials

Asking Price: \$2,300,000

Down Payment: Negotiable

Gross Sales: \$3,900,000

Discretionary Cash Flow: \$650,000

FF&E: \$500,000

Inventory Included? Yes

Inventory: \$100,000

Min. Operating Capital:

Real Estate Available? No

Rent: \$1,648

Payroll: \$30,000

Year	2023	2022	2021
Gross Sales	\$ 4,000,000	\$ 3,600,000	\$ 3,800,000
Gross Profit	\$	\$	\$
Disc. Earnings	\$ 650,000	\$ 400,000	\$ 400,000

Broker Info



Eric Mellem
Business Broker/ M&A Advisor
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Summary

Landscaping and Design Company with High-end Residential Clients in the San Jose and Bay Area. Many Projects are \$1,000,000+.
Seller will sell 100% or offer a Partnership.

The company was founded in 2018 and has been owner operated since. They focus on the high-income residential areas and have built an excellent reputation among their clients, Landscape Architects and Designers. They do no advertising or marketing - all clients come from word-of-mouth referrals.

- 100+ Clients
- 5 Star Review Company
- \$600,000 of Equipment and Inventory included (estimated)
- 3d Design Rendering
- Excellent Growth Opportunity available in the Commercial sector.
- Seller willing to stay on after transfer

The seller is open to selling a portion of the company to a partner and venture into the commercial market. He is also willing to stay on post close with a role in the operations. He has an excellent reputation through-out the industry and can be a valuable asset to a buyer.

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>. After registration, Brokers Eric Mellem and Dan Higgins can assist with any questions.