



**Background**

**General Location:** San Jose/Bay Area, CA  
**Category:** Consumer Services (B2C)  
Construction

**Years in Business:** 5  
**Under Present Owner:** 5  
**Hours of Operation:** 8:00am - 5:00pm  
**Owner Hours:** Varies  
**Training:** 4 weeks @ 40 hours  
**Organization Type:** C-Corp  
**Lease Expiration:**  
**Lease Options:** Seller owns the property  
**Building Size:**  
**Employees:** 4  
**Reason for Sale:** Personal

**Financials**

**Asking Price:** \$2,300,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$3,900,000  
**Discretionary Cash Flow:** \$650,000  
**FF&E:** \$500,000  
**Inventory Included?** Yes  
**Inventory:** \$100,000  
**Min. Operating Capital:**  
**Real Estate Available?** No  
**Rent:** \$1,648  
**Payroll:** \$30,000

| Year           | 2023         | 2022         | 2021         |
|----------------|--------------|--------------|--------------|
| Gross Sales    | \$ 4,000,000 | \$ 3,600,000 | \$ 3,800,000 |
| Gross Profit   | \$           | \$           | \$           |
| Disc. Earnings | \$ 650,000   | \$ 400,000   | \$ 400,000   |

**Broker Info**



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**Summary**

**Landscaping and Design Company with High-end Residential Clients in the San Jose and Bay Area. Many Projects are \$1,000,000+. Seller will sell 100% or offer a Partnership.**

The company was founded in 2018 and has been owner operated since. They focus on the high-income residential areas and have built an excellent reputation among their clients, Landscape Architects and Designers. They do no advertising or marketing - all clients come from word-of-mouth referrals.

- 100+ Clients
- 5 Star Review Company
- \$600,000 of Equipment and Inventory included (estimated)
- 3d Design Rendering
- Excellent Growth Opportunity available in the Commercial sector.
- Seller willing to stay on after transfer

The seller is open to selling a portion of the company to a partner and venture into the commercial market. He is also willing to stay on post close with a role in the operations. He has an excellent reputation through-out the industry and can be a valuable asset to a buyer.

*For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>. After registration, Brokers Eric Mellem and Dan Higgins can assist with any questions.*