

**Background****General Location:** Los Angeles, CA**Category:** Wholesale/Distribution
Food & Kindred Products**Years in Business:** 26**Under Present Owner:** 26**Hours of Operation:** 8a-5p**Owner Hours:** 9a-5p**Training:** 4 weeks @ 30 hours**Organization Type:** S-Corp**Lease Expiration:****Lease Options:****Building Size:****Employees:** 5**Reason for Sale:** Retire**Broker Info****Eric Mellem***Business Broker/ M&A Advisor*

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LIC# 1220802

Summary**Price Reduction!**

Please note, this is a highly specialized industry and the sellers will only entertain offers from qualified buyers with a high level of experience, and the infrastructure in place to expand market penetration.

Company has a portfolio of award winning nutritional supplement brands for over 20 years. They sell direct to consumer via their website and online retailers like Amazon, Walmart, Costco, as well as numerous retail stores.

The company offers a diversified, and extremely loyal customer base in 6 different countries. Customer retention exceeds 80%.

Along with a superior reputation, there are 15 trademarks on products in the US, Canada, and Japan. Management is willing to remain through transition and consider long term post close roles. The company is lean and nimble and the HQ can be moved anywhere. Manufacturing and shipping executed by 3rd party partners.

All product ingredients are natural organic, vegan, gluten free, raw, and GMO free. The owners have maintained high quality standards while offering delicious products that sell for competitive prices. The diversity of awards demonstrate the products outstanding quality and taste.

Inventory is included in sale and to be reimbursed at cost at close.

Please visit: <https://www.bizex.net/buy-business/register> to register with BizEx and sign an online NDA for additional information. Registration is quick and simple, and you will not receive any marketing emails.

Broker: Eric Mellem emellem@bizex.net (310) 293-6414

Financials**Asking Price:** \$1,779,000**Down Payment:** Negotiable**Gross Sales:** \$2,300,000**Discretionary Cash Flow:** \$400,000**FF&E:** \$75,000**Inventory Included?** Yes**Inventory:** \$400,000**Min. Operating Capital:** \$100,000**Real Estate Available?** No**Rent:****Payroll:** \$33,000