

**Background**

General Location: Los Angeles Beach City, CA

Category: Apparel & Accessory Stores

Years in Business: 13

Under Present Owner: 13

Hours of Operation: Monday-Sunday 10-8
(varies seasonally)

Owner Hours:

Training: 4 weeks @ 30 hours

Organization Type:

Lease Expiration: Flexible

Lease Options:

Building Size: 0

Employees: 0

Reason for Sale: Relocation for chronic health condition

Financials

Asking Price: \$175,000

Down Payment: Negotiable

Gross Sales: \$369,014

Discretionary Cash Flow: \$120,000

FF&E: \$10,000

Inventory Included?

Inventory:

Min. Operating Capital:

Real Estate Available? No

Rent: \$4,000

Financing: Call

Broker Info

Miles M. Logothetis

Business Broker / M&A Advisor

(310) 882-2200 x 105

LIC# 01406738

Summary

Business for Sale is a highly profitable Women's Shoes and Accessories Retail business with high margins, a high inventory turnover (on average inventory turns every 3-4 weeks), and is located in the heart of a vibrant Los Angeles beach community. This successful business has a unique business model which allows it to perform well in both good markets and in recessionary ones as evidenced by its consistent sales performance for 2008, 2009, 2010, 2011, and 2012. The business sells primarily shoes and clothing accessories that are fun and fashionable and retail at a lower price point, which appeals to women who can't stop shopping for stylish apparel even in tough economic times.

This is an excellent opportunity for someone looking for a strong, healthy, and profitable retail business geared toward women. The ideal buyer for this business should be fashion conscious and have a passion for shoes and accessories. The business is situated in a retail and tourist destination. For more detailed information and specifics related to this exciting business opportunity, please register as a buyer at bizex.net and call Miles Logothetis at 310-882-2200 ext.105.