



Background

General Location: Los Angeles, CA
Category: Educational Services
 Business Services
Years in Business: 1996
Under Present Owner: 1996
Hours of Operation:
Owner Hours: Full time
Training: None
Organization Type: S-Corp
Lease Expiration:
Lease Options:
Building Size:
Employees: 1
Reason for Sale: Find Owner who can scale Business

Financials

Asking Price: Accepting Offers
Down Payment: Negotiable
Gross Sales: \$2,264,635
Discretionary Cash Flow: \$1,400,000
FF&E: \$5,000
Inventory Included?
Inventory: \$0
Min. Operating Capital:
Real Estate Available? No
Rent: \$1,106
Payroll: \$36
Financing: Call

Broker Info



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Summary

For sale is a business consulting firm with very high profit margins, long term multi-year contracts, a unique and visionary process with high barriers to entry and a successful track record of over 20 years with multi-national corporations at the highest C-Suite Executive level.

This company is engaged by large corporations to solve systemic organizational problems that traditional consulting companies have failed to address. Past consultants have implemented packaged training programs that not have addressed the underling organizational dysfunctions.

The company was founded and staffed by organizational psychologists. Given the uniqueness of their service offerings (e.g., long-term team-development engagements at senior organizational levels), they are not aware of any direct competitors, although there are adjacent services available.

Growth can be achieved by transferring the firm's unique methods and practices to selected members of your own team and by expanding the number of consultants. The current owner has trained and developed many consultants in the past.

The owner is willing to work with a new owner who can build the infrastructure, leverage their current client base, and help grow the business.