



Broker Info



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Business Broker / M&A Advisor
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Background

General Location: Santa Ana, CA
Category: Special Trades
 Printing, Publishing
Years in Business:
Under Present Owner:
Hours of Operation:
Owner Hours:
Training: None
Organization Type:
Lease Expiration:
Lease Options:
Building Size:
Employees: 0
Reason for Sale:

Financials

Asking Price: \$680,000
Down Payment: Negotiable
Gross Sales: \$813,844
Discretionary Cash Flow: \$175,000
FF&E:
Inventory Included?
Inventory:
Min. Operating Capital:
Real Estate Available? No
Rent:
Financing: Call

Year	2015	2014	2013
Gross Sales	\$ 813,844	\$ 862,125	\$ 790,416
Gross Profit	\$ 508,591	\$ 520,996	\$ 496,613
Disc. Earnings	\$ 231,770	\$ 236,155	\$ 222,910

Summary

Orange County sign making company for sale with discretionary earnings above 231 thousand dollars with minimal add-backs. Owners are open to a full 4 weeks of training.

The company was founded in 1985 (31 years) and the current seller has owned it since 2003 (13 years). This sign company is in the business of producing yard signs, marquis, custom name riders, and banners for the real estate industry. There is a retail portion of this shop that is fully stocked with real estate posts, stakes and frames. In recent years the company has expanded into directionals, architectural signage, plaques and channel lettering for businesses. The customer database includes thousands of agents and developers throughout Southern California.

This business is the perfect opportunity for an outdoor company or large format printer looking to expand into real estate and architectural signage and obtain a large customer database or for the entrepreneur who is ready to hit the ground running.