



**FOR SALE**  
AVIATION SYSTEMS MANUFACTURER

CLICK HERE FOR DETAILS

**\$1,375,000**

**Broker Info**



Tony Miller  
M&A Advisor  
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LIC# 02004232

**Background**

**General Location:** Long Beach, CA  
**Category:** Manufacturing  
Aviation & Aerospace  
**Years in Business:** 54  
**Under Present Owner:** 54  
**Hours of Operation:** M-F 7am - 3:30pm  
**Owner Hours:** M-F 7am - 3:30pm  
**Training:** 8 weeks @ 40 hours  
**Organization Type:** C-Corp  
**Lease Expiration:** 12/2021  
**Lease Options:** (2) 3-year Options  
**Building Size:** 11,000 sq. ft.  
**Employees:** 16  
**Reason for Sale:** Retirement

**Summary**

**OPPORTUNITY**

For sale is an aircraft interior manufacturer that provides FAA approved parts and interiors for leading aircraft manufacturers with a 145-Repair Station certificate in place!

**MARKET NICHE**

Manufacturing of airframe and interiors segment for military (currently servicing large defense contract), law enforcement and commercial aircraft.

They are based in Southern California, which itself has a long aviation manufacturing history and a deep pool of skilled aviation mechanics.

**Financials**

**Asking Price:** \$1,375,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$1,113,618  
**Discretionary Cash Flow:** \$201,654  
**FF&E:** \$322,550  
**Inventory Included?** No  
**Inventory:** N/A  
**Min. Operating Capital:**  
**Real Estate Available?** No  
**Rent:** \$8,600  
**Payroll:** \$14,000  
**Financing:** Call

**VALUE PROPOSITION**

This is an original equipment manufacturer of nearly every new and replacement interior part for an extensive line of aircraft.

Every model in their strategic client's aircraft line is a potential revenue source.

Year	Jul 20 - Jun 21	Jul 21 - Jun 22	Jul 22 - Jun 23
Gross Sales	\$ 831,465	\$ 995,904	\$ 1,113,618
Gross Profit	\$ 644,525	\$ 448,156	\$ 665,082
Disc. Earnings	\$ 22,655	\$ 60,688	\$ 201,654

**FINANCIALS**

Financials are reported on a July thru June fiscal year.

**PROJECTED SDE FOR 2023-2024**

**\$318,135**

