



Broker Info



Eric Mellem
Business Broker/ M&A Advisor
(310) 882-2200 x 146
LIC# 1220802

Dan Higgins
Marketing Consultant License #02114580
(310) 882-2200 x 166
LIC# 02114580

Background

General Location: Los Angeles, CA
Category: Legal Services
Business Services (B2B)
Years in Business: 8
Under Present Owner: 8
Hours of Operation: 8:30am - 5:30pm
Owner Hours: Varies
Training: 2 weeks @ 30 hours
Organization Type: S-Corp
Lease Expiration:
Lease Options:
Building Size: Home Office. Remote Workers
Employees: 2
Reason for Sale: Retirement

Financials

Asking Price: \$1,190,000
Down Payment: \$1,100,000
Gross Sales: \$625,000
Discretionary Cash Flow: \$375,000
FF&E:
Inventory Included?
Inventory:
Min. Operating Capital: TBD
Real Estate Available? No
Rent: \$0
Payroll: \$3,000

Year	2023
Gross Sales	\$ 650,000
Gross Profit	\$
Disc. Earnings	\$ 375,000

Summary

Affordable Care Act Health Insurance IRS Required Filings Compliance Company based in Los Angeles.

The IRS and Dept. of Labor require businesses with 50 or more employees to file Forms 1094 + 1095-C and also ERISA Wraps + 5500 filings. This well established and respected company has about 250 clients nationwide who rely on them to property file these mandatory annual forms or are penalized.

- 25% Year to Year Growth
- High Profit Margins
- Part-time employees who work remote
- Very Specialized, Niche Business Sector
- Nationwide Client Base
- High Recurring Annual revenue
- Many Revenue Areas Available

The majority owner is retiring and the other partner is willing to stay post transfer.

This is a highly specialized industry and the sellers will entertain offers from qualified buyers with a basic or high understanding of the market. No Seller Notes, Earn-outs or SBA Financing. Cash Transaction only

Please visit: <https://www.bizex.net/buy-business/register> to register with BizEx and sign an online NDA for additional information. Registration is quick and simple and you get premium access to new Listings before the general public. Brokers: Eric Mellem (310) 293-6414 and Dan Higgins (714) 719-1809