

**Broker Info**

Art Warschaw  
*Business Broker / M&A Advisor*  
(310) 882-2200 x 138  
LIC# 00617649

**Background**

**General Location:** Newbury Park, CA  
**Category:** Bldg Materials, Home & Garden  
Consumer Services (B2C)  
**Years in Business:** 18  
**Under Present Owner:** 18  
**Hours of Operation:** 24 hours 7 days a week  
**Owner Hours:** 6 hours per day  
**Training:** None  
**Organization Type:** S-Corp  
**Lease Expiration:** na  
**Lease Options:** na  
**Building Size:** na  
**Employees:** 0  
**Reason for Sale:** other interest

**Financials**

**Asking Price:** \$360,000  
**Down Payment:** \$25  
**Gross Sales:** \$624,000  
**Discretionary Cash Flow:** \$133,000  
**FF&E:** \$100,000  
**Inventory Included?**  
**Inventory:**  
**Min. Operating Capital:** \$20,000  
**Real Estate Available?** No  
**Rent:** na  
**Financing:** SBA

**Summary**

This is a thriving concrete business along with all of all of the equipment, contacts, advertising, and knowledge to the right person for a great price. This business was established over 19 years ago and I have 29 years of experience. There are many well maintained pumps along with diesel 4x4 turbo diesel flatbeds. We have over 3000' of Goodyear hose (best made & most expensive), reducers, clamps, and many other pieces of equipment to run business to much to list. This business is in full operation and includes everything you need to resume making generous profit including sellers personal management. The work is constant and has become a little overwhelming for the owner. The growth in Ventura County is astronomical as well as the concrete pumping industry in general. Owner will personally train a buyer that wants to take over an extremely profitable business.