



## Broker Info



Arthur B. Kessler  
*Business Broker / M&A Advisor*  
(310) 882-2200 x 126  
LIC# 01227004

## Background

**General Location:** Los Angeles, CA  
**Category:** Liquor Stores  
Food & Kindred Products  
**Years in Business:** 46  
**Under Present Owner:** 7  
**Hours of Operation:** 9-11 mon-thur & sun,  
9am-1am fri & sat,  
**Owner Hours:** absentee  
**Training:** 2 weeks @ 20 hours  
**Organization Type:** Sole proprietor  
**Lease Expiration:** 9/2018  
**Lease Options:** one 5yr  
**Building Size:** 2200sf  
**Employees:** 3  
**Reason for Sale:** Other Business Interests

## Financials

**Asking Price:** \$140,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$560,352  
**Discretionary Cash Flow:** \$90,000  
**FF&E:** \$50,000  
**Inventory Included?** No  
**Inventory:** \$30,000  
**Min. Operating Capital:** \$15,000  
**Real Estate Available?** No  
**Rent:** \$2,350  
**Payroll:** \$4,500  
**Financing:** Other

Year	2019	2018	2017
Gross Sales	\$ 560,352	\$ 576,342	\$ 557
Gross Profit	\$ 191,430	\$ 194,920	\$ 191,750
Disc. Earnings	\$ 72,238	\$ 82,810	\$ 81,833

## Summary

46 YEARS OF SUCCESS

Established, successful, well located.

Business offer hard liquor, beer, wine, tobacco products, candy, gum, ice cream, various food and drink items and lottery.

Low rent.

Business is absentee run and is marketed as if new owner will operate the business.

Owner is motivated to sell.

Active owner will enable growth.

Great return on investment for an investor.

Possible lender for qualified buyer.