



### Background

**General Location:** Glendale, CA  
**Category:** Beauty & Barber Shops  
 Tanning Salons  
**Years in Business:** 5  
**Under Present Owner:** 5  
**Hours of Operation:** Varies  
**Owner Hours:** Varies  
**Training:** 2 weeks @ 30 hours  
**Organization Type:** LLC  
**Lease Expiration:** 2021  
**Lease Options:** 5 Year after 2021  
**Building Size:** 1,100  
**Employees:** 3  
**Reason for Sale:** Personal Situation

### Financials

**Asking Price:** \$82,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$120,000  
**Discretionary Cash Flow:** \$50,000  
**FF&E:** \$15,000  
**Inventory Included?** Yes  
**Inventory:** \$3,000  
**Min. Operating Capital:** \$10,000  
**Real Estate Available?** No  
**Rent:** \$2,600  
**Financing:** Buyer

Year	2017	2016
Gross Sales	\$ 125,000	\$ 125,000
Gross Profit	\$	\$
Disc. Earnings	\$ 50,000	\$ 50,000

### Broker Info



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### Summary

**Tanning Salon, Organic + Modern, Upscale Clients - Excellent Location - Room to Grow**

Founded in 2013, this **5 Star Yelp and Google rated** organic, spray-only tanning salon has developed a loyal client base. They specialize in custom airbrush tanning using only natural sourced products which achieves the healthiest "glow" of all tanning methods. Their organic, in-demand tans are achieved without the potentially harmful effects of traditional UV tanning.

**Actual Yelp Review** - "The day of my wedding, even my makeup artist complimented on my "golden glow" and asked if it was a natural tan or a spray tan. She said it was the best looking tan she has seen in all the years she has done makeup for models and brides"

The shop uses newer state-of-the-art spray equipment and offers an affordable menu of services with something for everyone - women and men alike. They also sell an assortment of apparel, skin and beauty care products and custom jewelry; there is plenty of room to increase inventory and revenue.

A leading consumer rating company named them the "Top Organic Spray Tan Salon" in their area. Teeth Whitening equipment is also included at the location. The shop has 2 unused service rooms that can accommodate additional services or could be rented out monthly.

**Actual Yelp Review** - "I cannot express how much I love coming here! I have been coming for 4 years and I always leave beautiful and bronze"

**Excellent Location - High Income Area - Loyal Customer Base**

Contact me for more information: Eric Mellem, Business Broker at (310) 293-6414 or emellem@bizex.net. For faster response, please complete the Buyer Registration including a Non-Disclosure Agreement at [www.bizex.net](http://www.bizex.net).

