Setup Sheet

BizEx1227-TM: FAA Certificated Aircraft Interiors Mfg. with 145 Repair Station

Background

General Location: Long Beach, CA
Category: Manufacturing
Aviation & Aerospace
Years in Business: 54
Under Present Owner: 54
Hours of Operation: M-F 7am - 3:30pm
Owner Hours: M-F 7am - 3:30pm
Training: 8 weeks @ 40 hours
Organization Type: C-Corp
Lease Expiration: 12/2021
Lease Options: (2) 3-year Options
Building Size: 11,000 sq. ft.
Employees: 16
Reason for Sale: Retirement

Financials

Asking Price: $1,375,000
Down Payment: Negotiable
Gross Sales: $1,113,618
Discretionary Cash Flow: $201,654
FF&E: $322,550
Inventory Included? No
Inventory: N/A
Min. Operating Capital:
Real Estate Available? No
Rent: $8,600
Payroll: $14,000
Financing: Call

Year	Jul 20 - Jun 21	Jul 21 - Jun 22	Jul 22 - Jun 23
Gross Sales	$ 831,465	$ 995,904	$ 1,113,618
Gross Profit	$ 644,525	$ 448,156	$ 665,082
Disc. Earnings	$ 22,655	$ 60,688	$ 201,654

Broker Info

Tony Miller
M&A Advisor
(310) 882-2200 x 143
LIC# 02004232

Summary

OPPORTUNITY

For sale is an aircraft interior manufacturer that provides FAA approved parts and interiors for leading aircraft manufacturers with a 145-Repair Station certificate in place!

MARKET NICHE

Manufacturing of airframe and interiors segment for military (currently servicing large defense contract), law enforcement and commercial aircraft.

They are based in Southern California, which itself has a long aviation manufacturing history and a deep pool of skilled aviation mechanics.

VALUE PROPOSITION

This is an original equipment manufacturer of nearly every new and replacement interior part for an extensive line of aircraft.

Every model in their strategic client's aircraft line is a potential revenue source.

FINANCIALS

Financials are reported on a July thru June fiscal year.

PROJECTED SDE FOR 2023-2024

$318,135

DISCLAIMER: The information herein is furnished by the seller; BizEx has not verified this information and makes no representation or warranty as to its accuracy, completeness, or authenticity. Future earnings may differ from past earnings. **Discretionary Earnings** is defined as earnings before deducting interest, taxes, depreciation, and amortization, and adding Owners salary, benefits and non recurring expenses.

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