



Broker Info



Arthur B. Kessler
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Background

General Location: Los Angeles, CA
Category: Beauty Supplies
Miscellaneous Retail
Years in Business: 5
Under Present Owner: 5
Hours of Operation: 7 days flexible hours
Owner Hours: flexible
Training: 4 weeks weeks @ 20 hours
Organization Type: S-Corp
Lease Expiration:
Lease Options:
Building Size: TBD
Employees: 1
Reason for Sale: other business

Financials

Asking Price: \$285,000
Down Payment: Negotiable
Gross Sales: \$754,818
Discretionary Cash Flow: \$116,608
FF&E: \$1,000
Inventory Included? No
Inventory: \$70,000
Min. Operating Capital: \$50,000
Real Estate Available? No
Rent: TBD
Financing: Call

Summary

This Amazon business is a unique digital ecommerce opportunity with exceptional metrics.

Several years of success in selling upscale, luxury and marquee brands in the home goods, fragrances, candles, beauty and wellness categories.

Business sources quality specialty brands NOT found in drug stores and supermarkets

All retail is headed toward the Internet and this opportunity puts you in the right direction

Owner has another business that he must attend to.

Amazon continues rapid growth and sourcing products continues to change. Products at this store have changed from beauty to home with continued success.

Business utilizes exceptional software management tools.

Owner will train and put you ahead of more experienced Internet operators.

Locate the business where you want it.

Ideal for owner of a retail business that does not have an Amazon store.

A small bricks and mortar location is advisable to ensure supply of high end products.

Sales for 2020 are lower than 2019 due to Covid-19 related difficulties in getting supplies and shipping. These difficulties have lessened and sales are normalizing.

Interested parties please register as a buyer at www.bizex.net then call Arthur Kessler at 310 882-2200 x126. Cell 310 650-7900.

