



Background

General Location: Venice, CA
Category: Coffee Shop
Supermarkets
Years in Business: 35
Under Present Owner: 1
Hours of Operation: M-F 9am-8pm; Sa-Su
8am-7pm
Owner Hours: 30
Training: 6 weeks @ 20 hours
Organization Type: S-Corp
Lease Expiration: 2028
Lease Options:
Building Size: 2400 sq.ft.
Employees: 8
Reason for Sale: Lack of Working Capital

Financials

Asking Price: \$499,000
Down Payment: Negotiable
Gross Sales: \$700,000
Discretionary Cash Flow: Call
FF&E: \$100,000
Inventory Included? Yes
Inventory: \$180,000
Min. Operating Capital: \$100,000
Real Estate Available? No
Rent: \$22,000
Payroll: \$19,000
Financing: Call

Broker Info



Tony Miller
M&A Advisor
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Summary

GROWTH & EXPANSION OPPORTUNITIES

Immediate sales growth can be achieved by increasing inventory count and marketing dollars.

Outstanding shopping center in the heart of Silicon Beach (high growth area of Los Angeles).

REASON FOR SELLING

Seller unable to provide cash to grow business. Seller open to partnerships

IDEAL NEW OWNER

Extensive experience with inventory management and marketing skills.