



Broker Info



Eric Mellem
Business Broker/ M&A Advisor
(310) 882-2200 x 146
LIC# 01220802



Dan Higgins
Marketing Consultant
(310) 882-2200 x 166
LIC#

Background

General Location: Los Angeles, CA
Category: Wholesale/Distribution
Apparel & Finished
Fabrics
Years in Business: 33
Under Present Owner: 33
Hours of Operation: 9-5, M-F
Owner Hours: Varies
Training: 4 weeks @ 40 hours
Organization Type: S-Corp
Lease Expiration: M2M
Lease Options: Yes
Building Size: 9,000
Employees: 7
Reason for Sale: Retirement

Financials

Asking Price: \$226,000
Down Payment: Negotiable
Gross Sales: \$925,000
Discretionary Cash Flow: \$150,000
FF&E: \$30,000
Inventory Included? Yes
Inventory: \$75,000
Min. Operating Capital:
Real Estate Available? No
Rent: \$7,000
Payroll: \$13,000
Financing: SBA

Summary

Women's Clothing Design and Manufacturing, Wholesale Nationwide, based in Los Angeles - 34 years

This branded company is well-known throughout the clothing and fashion industry. Its niche designs of women's pants and tops have been in high demand for decades with the numerous boutiques that they have developed a strong relationship with. They design and manufacture their own pieces at their 9,000 sq. ft. LA location and sell strictly wholesale to around 700 retail stores nationwide.

They have a strong presence in resort areas through the nation with high concentration in California, Florida, Las Vegas, Arizona, Boston and virtually in every state's tourist areas. The company also has a long-term relationship with Nordstrom and Dillard's and many catalog clothing companies.

Growth Opportunities. This company is well established in the clothing industry with a solid base and numerous relationships from which to build on. There are numerous opportunities for increasing products and revenue. The sellers have 100s of designs and are offering training and guidance to a new owner.

For more information complete the Registration at <https://www.bizex.net/buy-business/register>.

Eric Mellem, Business Broker at (310) 293-6414, emellem@bizex.net. Don Mellem, Business Broker, (949) 842-8154, dmellem@bizex.net.