



**Background**

**General Location:** Los Angeles, CA  
**Category:** Services  
 Pet Care & Grooming  
**Years in Business:** 32  
**Under Present Owner:** 32  
**Hours of Operation:** 7:30 am - 5:00 pm, Mon - Sat  
**Owner Hours:** varies  
**Training:** 4 weeks @ 30 hours  
**Organization Type:** C-Corp  
**Lease Expiration:** Own  
**Lease Options:** Yes, Owner owned  
 Property available  
**Building Size:** 800  
**Employees:** 13  
**Reason for Sale:** Retirement

**Financials**

**Asking Price:** \$945,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$900,000  
**Discretionary Cash Flow:** \$265,000  
**FF&E:** \$360,000  
**Inventory Included?** Yes  
**Inventory:** \$5,000  
**Min. Operating Capital:**  
**Real Estate Available?** Yes  
**Rent:** \$6,000  
**Payroll:** \$35,000  
**Financing:** SBA

Year	2019	2018	2017
Gross Sales	\$ 900,000	\$ 840,000	\$ 780,000
Gross Profit	\$	\$	\$
Disc. Earnings	\$ 265,000	\$ 225,000	\$ 180,000

**Broker Info**



Eric Mellem  
*Business Broker/ M&A Advisor*  
 (310) 882-2200 x 146  
 LIC# 01220802



Steve Lukes  
*Business Broker/ M&A Advisor*  
 (310) 882-2200 x 164  
 LIC# 02092334

**Summary**

**Mobile Dog Grooming - Very Well Know, Branded and Established Since 1988**

- Large Base of Repeat, High Income Clients
- Customized Fleet of Clean, Well-maintained Logo-ed Vans, Including Mercedes Benz
- Loyal, Well Trained Staff, most have been with the company many years
- Easily expandable to other areas
- Steady Revenue
- High Profit Margin

**Fun and Easy to Company to Own and Operate**

This company is a trailblazer in the industry; well known and very respected. They have developed a large customer base mostly from work of mouth and their easily identifiable vans. Most are repeat clients who have regularly scheduled home visits. Their focus on excellent care and service with the animals and premium customer relations with their clients have solidified this company as a top leader in this profitable, niche industry.

**Growth Opportunities:** The company currently services the Westside and South Bay areas of LA and does no marketing. Revenue growth could come from expanding the area and implementing an advertising plan.

**Property:** The seller's own the property and they are willing to sell it or offer a long term lease.

For more information complete the Registration at <https://www.bizex.net/buy-business/register>.

Eric Mellem, Business Broker at (310) 293-6414, [emellem@bizex.net](mailto:emellem@bizex.net).