



Background

General Location: Los Angeles, CA
Category: Business Services (B2B)
 Construction
Years in Business: 16
Under Present Owner: 16
Hours of Operation: 5:00 am - 4:00 pm, Mon
 - Sat
Owner Hours: Varies
Training: 4 weeks @ 30 hours
Organization Type: LLC
Lease Expiration: 2024
Lease Options:
Building Size: 2,400
Employees: 8
Reason for Sale: Retirement

Financials

Asking Price: \$6,250,000
Down Payment: Negotiable
Gross Sales: \$7,500,000
Discretionary Cash Flow: \$1,250,000
FF&E: \$1,250,000
Inventory Included? Yes
Inventory: \$5,000
Min. Operating Capital: \$275,000
Real Estate Available? No
Rent: \$11,000
Payroll: \$52,000
Financing: SBA

Year	2020	2019	2018
Gross Sales	\$ 7,400,000	\$ 5,300,000	\$ 5,500,000
Gross Profit	\$	\$	\$
Disc. Earnings	\$ 1,250,000	\$ 970,000	\$ 890,000

Broker Info



Eric Mellem
Business Broker/ M&A Advisor
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Summary

Well Known, Niche, LA Based, Large Demolition, Environmental Waste Disposal, Trucking Contractor

Since 2004, this licensed C-21 Demolition Contractor has specialized in providing logistical support to Construction Sites, Public Works Infrastructure Projects, and Commercial Construction. They have developed an excellent relationship with virtually every major construction company in the area with large repeat business.

The logistical support can be for;

- Trucking - hauling asphalt, concrete, soil, debris.... to landfills
- Waste Characterization, and Disposal Facility Selection
- Roll-off Trucking Bins for on-site placement
- Truck Brokering - proprietary network of over 500 licensed, permitted, and insured Motor Carriers

This company has over \$8,000,000 in Scheduled Projects for 2020.

Future Growth: Numerous infrastructure projects are scheduled for southern CA over the next 5-7 years and this company is well positioned to capitalize on those opportunities.

The seller is willing to stay on as a long-term consultant to assure a smooth transaction.

For more information, please complete the Buyer Registration at <https://www.bizex.net/buy-business/register>.

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