



Broker Info



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Business Broker/ M&A Advisor
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Background

General Location: Southern CA, CA
Category: Industrial & Commercial
Machinery
eCommerce
Years in Business: 18
Under Present Owner: 18
Hours of Operation: 8:00 am - 6:00 pm
Owner Hours: 8:00 am - 6:00 pm
Training: 4 weeks @ 30 hours
Organization Type: C-Corp
Lease Expiration: Month to Month
Lease Options: Yes
Building Size: 4000
Employees: 5
Reason for Sale: Retirement

Financials

Asking Price: \$349,000
Down Payment: Negotiable
Gross Sales: \$1,300,000
Discretionary Cash Flow: \$200,000
FF&E: \$25,000
Inventory Included? Yes
Inventory: \$525,000 - Reimburse
Seller
Min. Operating Capital: TBD
Real Estate Available? No
Rent: \$3,578
Payroll: \$11,000

Summary

Well established Importer and Distributor of high-quality Branded metal cutting machinery, industrial equipment, and replacement parts.

Their long-term, highly rated, online presence accounts for 100% of their revenue. They sell through their own web site, Shopify, eBay, and dealers, with numerous repeat customers. Long standing, and numerous exclusive relationships with manufactures from Taiwan, Japan, Germany enables them to carry a wide selection of fast-moving inventory. This is a small, lean and nimble company that can provide a great living for new owners.

Over 700 active items online with selling over 300 orders nationwide per month. They provide knowledgeable and quick service that results in many repeat customers for parts and supplies. Asset sale with buyer to reimburse owner for inventory at cost.

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