



### Broker Info



Dan Higgins  
*Sales Manager*  
(310) 882-2200 x 166  
LIC#



Eric Mellem  
*Business Broker/ M&A Advisor*  
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LIC# 01220802

### Background

**General Location:** Southern CA, CA  
**Category:** Industrial & Commercial  
Machinery  
eCommerce

**Years in Business:** 18  
**Under Present Owner:** 18  
**Hours of Operation:** 8:00 am - 6:00 pm  
**Owner Hours:** 8:00 am - 6:00 pm  
**Training:** 4 weeks @ 30 hours  
**Organization Type:** C-Corp  
**Lease Expiration:** Month to Month  
**Lease Options:** Yes  
**Building Size:** 4000  
**Employees:** 5  
**Reason for Sale:** Retirement

### Financials

**Asking Price:** \$349,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$1,200,000  
**Discretionary Cash Flow:** \$170,000  
**FF&E:** \$25,000  
**Inventory Included?** Yes  
**Inventory:** \$425,000 - Reimburse  
Seller  
**Min. Operating Capital:** TBD  
**Real Estate Available?** No  
**Rent:** \$3,578  
**Payroll:** \$11,000

### Summary

Well established Importer and Distributor of high-quality Branded metal cutting machinery, industrial equipment, and replacement parts.

Their long-term, highly rated, online presence accounts for 100% of their revenue. They sell through their own web site, Shopify, eBay, and dealers, with numerous repeat customers. Long standing, and numerous exclusive relationships with manufactures from Taiwan, Japan, Germany enables them to carry a wide selection of fast-moving inventory.

Over 700 active items online with selling over 300 orders nationwide per month. They provide knowledgeable and quick service that results in many repeat customers for parts and supplies. Asset sale with buyer to reimburse owner for inventory at cost.

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