



Broker Info



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Background

General Location: Ladera Ranch, CA
Category: Consumer Services (B2C)
 Postal Centers
Years in Business: 22
Under Present Owner: 2
Hours of Operation: 9a-6p M-F Sat 10a-2p
Owner Hours: 9a-6p M-F Sat 10a-2p
Training: 1-2 weeks at Franchisor, 3 week by Seller weeks @ 40 hours by Franchisor, 60 hours by Seller hours
Organization Type: Sole proprietor
Lease Expiration: 7/1/2021
Lease Options:
Building Size: 1200sf
Employees: 3
Reason for Sale: Other Business Opportunities

Summary

This franchised postal and mail center has been open continuously since 2002 in an affluent area of south Orange county. The closest AIM mail center recently closed its doors, pushing additional customers to this location. The owners purchased the business in 2018 after arriving in the US to oversee their children's education but now are focused on an IT start-up opportunity.

As an owner-operated business, one full-time person can run this type of business, with additional part-time help during the holiday season. A semi-absentee arrangement is possible by hiring a manager as a business investment.

Financials

Asking Price: \$213,831
Down Payment: Negotiable
Gross Sales: \$388,755
Discretionary Cash Flow: \$95,036
FF&E: \$20,000
Inventory Included? Yes
Inventory: \$5,000
Min. Operating Capital: \$7,000
Real Estate Available? No
Rent: \$6,247
Financing: Call

The business model is a simple one and includes franchisor training along with current owner training specific to this location. Perfect for any E-2 visa holder or someone looking to be their own boss and yet make a good living.

No special skills are required, although acquiring Live Scan certification is highly recommended. A low-stress business with a pleasant shopping mall working environment located in an exclusive area of South Orange county makes the business a good fit for a high-quality lifestyle. No late nights spent at work as the storefront closes at 6pm Mon-Fri and 2pm Sat.

These franchises tend to sell quickly so act now for more information.

Year	2018	2019	2020
Gross Sales	\$ 339,271	\$ 360,025	\$ 388,755
Gross Profit	\$ 0	\$ 28,915	\$ 43,746
Disc. Earnings	\$ 0	\$ 81,312	\$ 95,036

If you are interested in this business either email Cody King at cking@bizex.net or call 805-616-9488 or Arthur Kessler at akessler@bizex.net; cell 310 650-7900 for more information.