



Background

General Location: Ladera Ranch, CA

Category: Consumer Services
(B2C)
Postal Centers

Years in Business: 22

Under Present Owner: 2

Hours of Operation: 9a-6p M-F Sat 10a-2p

Owner Hours: 9a-6p M-F Sat 10a-2p

Training: 1-2 weeks at Franchisor, 3
week by Seller weeks @
40 hours by Franchisor,
60 hours by Seller hours

Organization Type: Sole proprietor

Lease Expiration: 7/1/2021

Lease Options:

Building Size: 1200sf

Employees: 3

Reason for Sale: Other Business
Opportunities

Financials

Asking Price: \$213,831

Down Payment: Negotiable

Gross Sales: \$388,755

Discretionary Cash Flow: \$95,036

FF&E: \$20,000

Inventory Included? Yes

Inventory: \$5,000

Min. Operating Capital: \$7,000

Real Estate Available? No

Rent: \$6,247

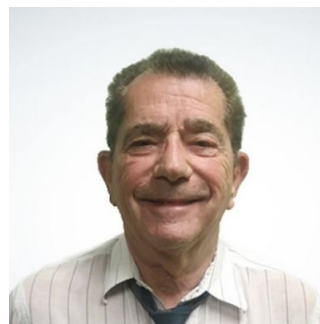
Financing: Call

Year	2018	2019	2020
Gross Sales	\$ 339,271	\$ 360,025	\$ 388,755
Gross Profit	\$ 0	\$ 28,915	\$ 43,746
Disc. Earnings	\$ 0	\$ 81,312	\$ 95,036

Broker Info



Cody King
M&A Advisor
(310) 882-2200 x 134
LIC# 01942507



Arthur B. Kessler
Business Broker / M&A Advisor
(310) 882-2200 x 126
LIC# 01227004

Summary

This franchised postal and mail center has been open continuously since 2002 in an affluent area of south Orange county. The closest AIM mail center recently closed its doors, pushing additional customers to this location. The owners purchased the business in 2018 after arriving in the US to oversee their children's education but now are focused on an IT start-up opportunity.

As an owner-operated business, one full-time person can run this type of business, with additional part-time help during the holiday season. A semi-absentee arrangement is possible by hiring a manager as a business investment.

The business model is a simple one and includes franchisor training along with current owner training specific to this location. Perfect for any E-2 visa holder or someone looking to be their own boss and yet make a good living.

No special skills are required, although acquiring Live Scan certification is highly recommended. A low-stress business with a pleasant shopping mall working environment located in an exclusive area of South Orange county makes the business a good fit for a high-quality lifestyle. No late nights spent at work as the storefront closes at 6pm Mon-Fri and 2pm Sat.

These franchises tend to sell quickly so act now for more information.

If you are interested in this business either email Cody King at cking@bizex.net or call 805-616-9488 or Arthur Kessler at akessler@bizex.net; cell 310 650-7900 for more information.