



Background

General Location: Los Angeles, CA Category: Pet Care & Grooming Consumer Services (B2C) Years in Business:14 Under Present Owner: 14 Hours of Operation: Tuesday - Friday, 8:00 -5:00 Owner Hours: Varies Training: 2 weeks @ 30 hours Organization Type: S-Corp Lease Expiration: month to month Lease Options: M 2 M Building Size: Home Office Employees: 3 Reason for Sale: Other Issues

Financials

Asking Price: \$345,000 Down Payment: Negotiable Gross Sales: \$330,000 Discretionary Cash Flow: \$175,000 FF&E: \$150,000 Inventory Included? Yes Inventory: \$1,000 Min. Operating Capital: Real Estate Available? No Rent: \$660 Payroll: \$6,000

Year	2023	2022	2021
Gross Sales	\$ 330,000	\$ 345,000	\$ 350,000
Gross Profit	\$	\$	\$
Disc. Earnings	\$ 175,000	\$ 174,000	\$ 189,000

Broker Info



Eric Mellem Business Broker/ M&A Advisor (310) 882-2200 x 146 LIC# 1220802

Summary

Mobile Dog Grooming in WLA - High Income Areas

Since 2009, this highly branded, well-known mobile pet salon has offered premium door-to-door service throughout the high income areas of West Los Angeles.

- 120+ Repeat Clients with services done every 1-6 weeks
- Customized Fleet of 3 Clean, Well-maintained, Highly Logo-ed Vans
- Easily Expandable for Increasing Revenue
- Steady Current Revenue

"The prices are totally fair and the service is outstanding!" - Yelp Review

Services include;

- Bathworks Spa Treatments
- Full Grooming including haircuts
- De-shedding & De-matting
- Nail Trimming
- Puppy Specialists

Growth Opportunity: The mobile pet grooming industry has seen huge growth over the years, especially in the higher income areas. This is a turn-key operation with great potential to increase revenue.

This would be a great opportunity for an existing company to add-on and quickly expand their customer base or someone who wants to make a good income owning a fun and profitable business.

"Honestly the best haircut & bath my dog has ever gotten" - Yelp Review

For more information, please complete the BizEx Buyer Registration at <u>https://www.bizex.net/buy-business/register</u>.