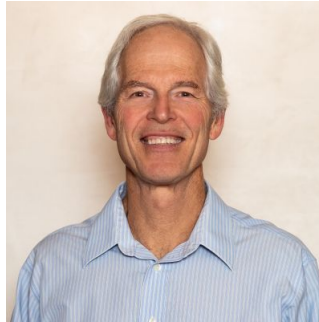




### Broker Info



Kendric Foults  
*Business Broker / M&A Advisor*  
(310) 882-2200 x 102  
LIC# 01376005

### Background

**General Location:** Fresno, CA  
**Category:** Business Services (B2B)  
Business Services  
**Years in Business:**  
**Under Present Owner:**  
**Hours of Operation:**  
**Owner Hours:**  
**Training:** TBD weeks @ TBD hours  
**Organization Type:** C-Corp  
**Lease Expiration:**  
**Lease Options:**  
**Building Size:**  
**Employees:** 0  
**Reason for Sale:** Franchisor delay

### Financials

**Asking Price:** \$499,995  
**Down Payment:** Negotiable  
**Gross Sales:** Call  
**Discretionary Cash Flow:** Call  
**FF&E:** \$240,000  
**Inventory Included?** No  
**Inventory:** \$0  
**Min. Operating Capital:**  
**Real Estate Available?** No  
**Rent:**

### Summary

Business for sale is a brand new B2B triple territory franchise opportunity. The franchisee has not started operations, but has the pieces acquired to begin operations right away. The owner purchased the rights to three territories which covers the entire city so there will be no competition from another franchisee. The business model is very simple and straight forward, but does require a significant capital investment. This raises the barrier to entry for any competition and the ROI on investment is strong. It can be run remotely so the owner can actually live anywhere. Like most B2B operations it is important that the owner be a go getter and understand the demands of business development. You can build a sales force to complement the owner's efforts which would further enhance the operation. The franchisor model had a single territory generating EBITDA of over \$500,000. Just imagine what you could do with three territories! The owner is selling as supply chain issues caused a long delay in getting the equipment secured to start operations. During that time the owner was offered a job that just couldn't be passed on given the circumstances. This is a super opportunity for a seasoned operator to grab this one of a kind diamond in the rough.