



**Broker Info**



Arthur B. Kessler  
*Business Broker / M&A Advisor*  
(310) 882-2200 x 126  
LIC# 01227004

**Background**

**General Location:** Greater Los Angeles, CA  
**Category:** Other Business Services  
Food & Kindred Products  
**Years in Business:** 26  
**Under Present Owner:** 26  
**Hours of Operation:** m-f 9am-6pm  
**Owner Hours:** m-f 9am-6pm  
**Training:** None  
**Organization Type:** Sole proprietor  
**Lease Expiration:**  
**Lease Options:**  
**Building Size:**  
**Employees:** 1  
**Reason for Sale:** Retirement

**Financials**

**Asking Price:** \$1,450,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$533,528  
**Discretionary Cash Flow:** \$514,202  
**FF&E:**  
**Inventory Included?**  
**Inventory:** \$0  
**Min. Operating Capital:** \$10,000  
**Real Estate Available?** No  
**Rent:**

Year	2021	2020
Gross Sales	\$ 533,528	\$ 491,394
Gross Profit	\$ 533,528	\$ 491,394
Disc. Earnings	\$ 514,202	\$ 332,178

**Summary**

The Owner consults with food businesses to create, package and implement new products.

Products are shown to a major retailer.

Owner receives a commission from product manufacturer based on what major retailer orders.

Training and recruiting staff may be a service offered to clients.

Working with food technologists, package designers and co-packers to bring forth new food products.

Some knowledge of PowerPoint and Excel is helpful.

Attending trade shows is essential to success.

Development projects may be short or long term in duration.

Interested parties please go to [www.bizex.net](http://www.bizex.net) and register as a buyer. Then contact Arthur Kessler at 310 650-7900 or [akessler@bizex.net](mailto:akessler@bizex.net) License #01227004