Setup Sheet BizEx1418-EM: Prime LA Restaurant - \$1.8M Revenue, Busy Location



Background

General Location: Los Angeles, CA **Category:** Restaurants

Entertainment

Years in Business: 3 Under Present Owner: 3

Hours of Operation: 11:30am -11:00pm Owner Hours: 5:00pm - 11:00pm Training: 4 weeks @ 20 hours

Organization Type: LLC Lease Expiration: 1/2025 Lease Options: 5 year Building Size: 2000 Employees: 23

Reason for Sale: New Business Venture

Financials

Asking Price: \$459,000 Down Payment: Negotiable Gross Sales: \$1,800,000 Discretionary Cash Flow: \$170,000 FF&E: \$175,000

Inventory Included? Yes

Inventory: \$15,000

Min. Operating Capital: \$80,000 Real Estate Available? No

> Rent: \$16,850 Payroll: \$40,000 Financing: Call

Broker Info



Eric Mellem
Business Broker/ M&A Advisor
(310) 882-2200 x 146
LIC# 1220802

Summary

This is a destination restaurant that captivates guests with engaging ambiance, inventive cocktails and outstanding, contemporary Greek Cuisine. It's a high end, high volume restaurant that compliments great food with an entertaining experience.

This business has a type 47 liquor license and can operate until 12am. Sought after location with 80 seats, \$1.8M+ in revenue annually with 35% of total sales from alcohol sales.

An Open Table Diners choice for 2023, offering indoor and outdoor seating. Full liquor license, newer equipment, and stylish furnishings, decorations and atmosphere.

The restaurant has been featured in the LA Times, LA Weekly, Los Angeles Eater, Coast to Coast, Indulge, LA Magazine, Angeleno Magazine, Variety and more, as being a top destination in LA for Brunch, Happy Hour, Birthdays, New Years Eve and Cocktail Spots.

The restaurant has also been featured on KTLA, Inside Edition, the Real Housewives of Beverly Hills and the Shahs of Sunset. This restaurant continues to become more popular and in more demand everyday.

The owner has a new business venture and needs to dedicate more time to that. The staff is well trained and committed to the experience. This is a fun place own, work and dine. There is room to improve profitability with experienced and active management.

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