

**Background**

General Location: San Jose/Bay Area, CA

Category: Consumer Services
(B2C)
Construction

Years in Business: 5

Under Present Owner: 5

Hours of Operation: 8:00am - 5:00pm

Owner Hours: Varies

Training: 4 weeks @ 40 hours

Organization Type: C-Corp

Lease Expiration:

Lease Options: Seller owns the property

Building Size:

Employees: 4

Reason for Sale: Personal

Financials

Asking Price: \$1,500,000

Down Payment: Negotiable

Gross Sales: \$3,000,000

Discretionary Cash Flow: \$850,000

FF&E: \$500,000

Inventory Included? Yes

Inventory: \$100,000

Min. Operating Capital:

Real Estate Available? No

Rent: \$1,648

Payroll: \$30,000

Broker Info

Eric Mellem

Business Broker/ M&A Advisor

(310) 882-2200 x 146

LIC# 1220802

Summary

Landscaping and Design Company with High-end Residential Clients and Commercial Clients starting in Summer of 2024 in the San Jose and Bay Area. Many Projects are \$1,000,000+. Over \$19m in submitted bids as of April 2025

The company was founded in 2018 and has been owner operated since. They focus on the high-income residential areas and have built an excellent reputation among their clients, Landscape Architects and Designers. They do no advertising or marketing - all clients come from word-of-mouth referrals.

- 100+ Clients
- 5 Star Review Company
- \$600,000 of Equipment and Inventory (estimated)
- 3d Design Rendering
- Excellent Growth Opportunity available in the Commercial sector.

The seller is looking to sell to a qualified new buyer group and is open to staying on to help grow the company, especially in the commercial sector. This is a cash only deal, no SBA financing. Proof of Funds required.