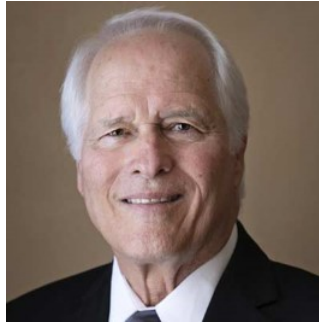




Broker Info



Tom Plotkin
Business Broker / M&A Advisor
(310) 882-2200 x 127
LIC# 01895229

Background

General Location: Northern California, CA
Category: Landscaping & Yard Services
Years in Business: 33
Under Present Owner: 33
Hours of Operation: M-F + Sat & Sun as needed
Owner Hours: Various
Training: 2 weeks @ 20 hours
Organization Type: S-Corp
Lease Expiration: At Close of Escrow - Location not available.
Lease Options: Comparable new location rent: \$7000 - \$8000.
Building Size:
Employees: 25
Reason for Sale: Focus on other interests.

Summary

Established in 1991 this profitable company provides the very best in landscape and estate management to a discerning clientele who value customized, personal services to care for their substantial monetary and emotional investment in well-tended gardens and estates in Napa Valley.

A Few Key Points:

- Caters to its clientele’s individual and unique needs by offering a wide range of exceptional services and sourcing the highest quality materials available.
- Maintains a highly professional staff that understands and responds to customers’ individual goals for their gardens.
- Prioritizes responsible stewardship of the land and the environment, using organic products whenever and wherever possible.
- Updates equipment utilizing zero emission tools and machinery whenever possible
- Supports and contributes to the community at large.

Financials

Asking Price: \$2,745,000
Down Payment: \$2,745,000
Gross Sales: \$3,277,821
Discretionary Cash Flow: \$805,000
FF&E: \$541,146
Inventory Included? Yes
Inventory: TBD
Min. Operating Capital:
Real Estate Available? No
Rent: \$12,000

Year	2021 Tax Return	2022 Tax Return	2023 Tax Return
Gross Sales	\$ 3,161,232	\$ 3,247,224	\$ 3,277,821
Gross Profit	\$ 2,811,616	\$ 2,938,452	\$ 2,949,194
Disc. Earnings	\$ 747,738	\$ 883,322	\$ 784,232

Gross Proceeds before Expenses & Depreciation: 2021-2023 Average annual gross income: \$3,228,759. 2024 YTD is back on track running approximately 8% over 2023 during the same period. Average Discretionary Earnings are \$805,000.

Seller requires proof of funds before providing Financials and a Confidential Business Review [CBR].

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>. After registration contact Broker, Tom Plotkin - Tel: 310.882.2200 ext 127 Email: tplotkin@bizex.net

