



Broker Info



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Background

General Location: Los Angeles, CA
Category: Health, Medical & Dental
 Consumer Services (B2C)
Years in Business: 35
Under Present Owner: all
Hours of Operation: 25
Owner Hours: 70 to 75 hours per month
Training: 8 weeks @ 4 to 5 hours
Organization Type: S-Corp
Lease Expiration: April 1st 2025
Lease Options: Extension available
Building Size: Commercial 3-Story
Employees: 4
Reason for Sale: Retirement

Financials

Asking Price: \$3,000,000
Down Payment: Negotiable
Gross Sales: \$2,376,280
Discretionary Cash Flow: \$1,483,770
FF&E: \$45,000
Inventory Included? No
Inventory: \$50,000
Min. Operating Capital:
Real Estate Available? No
Rent: \$5,870
Payroll: \$141,333
Financing: SBA

Year	2024	2023	2022
Gross Sales	\$ 2,376,280	\$ 2,407,468	\$ 2,230,206
Gross Profit	\$ 1,967,284	\$ 1,958,770	\$ 1,829,511
Disc. Earnings	\$ 1,483,770	\$ 1,598,350	\$ 1,494,490

Summary

This Dermatology practice has been serving an affluent area of Los Angeles since 1989. The owner works 70 hours per month (1 week off per month). A top-rated medical practice, their core beliefs include customer satisfaction and safety. The owner is the sole licensed provider in the practice. The practice is General and Cosmetic Dermatology providing medical dermatology, wrinkle treatments, sclerotherapy, dermal fillers, skin checkups, and other services. The practice is owned by the onsite doctor and is supported by 3 employees. Owner willing stay on post sale 1 years up to 3 years in current part-time basis. The owner was working part-time historically for years and decreased the workload even further late in 2024.

Growth opportunities are accepting insurance, marketing (none today), expanding the services hours to a traditional 40-hour week, and hiring a nurse practitioner (NP) or licensed derm professional so the business can see more patients.

- Owner's part-time hours: 70 per month (1 week off per month), and she is the sole doctor at the practice (there is no nurse practitioner either)
- 2025 Seller's Discretionary Earning forecast of 1.1M as of Sept
- Business currently does not accept insurance - intentional strategy to keep margins high
- Offered at 3M