



Broker Info



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Dan Higgins
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Background

General Location: Los Angeles, CA
Category: Educational Services
Consumer Services (B2C)
Years in Business: 11
Under Present Owner: 11
Hours of Operation: Mon-Sat, 9:00-5:00
Owner Hours: Varies
Training: 2 weeks @ 30 hours
Organization Type: S-Corp
Lease Expiration: 12/31/2025
Lease Options: Transfer to Qualified Buyer
Building Size: 2,300
Employees: 2
Reason for Sale: Semi Retirement

Financials

Asking Price: \$475,000
Down Payment: Negotiable
Gross Sales: \$632,000
Discretionary Cash Flow: \$283,000
FF&E: \$75,000
Inventory Included? Yes
Inventory:
Min. Operating Capital: TBD
Real Estate Available? No
Rent: \$3,700
Payroll: \$3,500
Financing: Call

Year	2023
Gross Sales	\$ 632,000
Gross Profit	\$
Disc. Earnings	\$ 283,000

Summary

Real Estate Training and Licensing Company for Salesperson and Broker Licensing. Includes an on-site Live Scan Fingerprinting Business. Based in the San Fernando Valley area of Los Angeles. Founded and operated in 2013 by the seller.

All courses offered are approved by the Department of Real Estate and meet their educational requirements.

- Salesperson and Broker Licensing - new Licensing and Renewals
- Group Classes, One on One VIP Classes, Zoom Classes, and Video Classes
- On-Site Live Scan Fingerprinting Business Included
- Huge Market for New Customers.

Fun and Profitable Business: this is an ideal business for someone with a corporate training background, a current Brokerage owner who wishes to grow with new agents, a real estate agent wanting to grow and increase their visibility in the industry, a mortgage broker wanting to access thousands of new agents, or anyone who desires to be in a training business with so many opportunities.

- Very well-known and highly rated.
- High number of referrals from past clients
- Excellent Yelp Reviews
- High Profit Margins
- Large Client Base

The owner is willing to train and ensure a smooth transition and open to stay on post-close in a part-time capacity to be negotiated.

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>. After registration, Brokers Eric Mellem and Dan Higgins can assist with any questions.