

**Background**

General Location: Marin and Sonoma Counties, CA

Category: Consumer Services (B2C)
Construction

Years in Business: 38

Under Present Owner: 38

Hours of Operation: Mon-Fri, 8:00 - 5:00

Owner Hours: Varies

Training: 4 weeks @ 40 hours

Organization Type: S-Corp

Lease Expiration: 2025

Lease Options: Buyer to Sign New Lease

Building Size: 1000

Employees: 3

Reason for Sale: Retirement

Financials

Asking Price: \$400,000

Down Payment: Negotiable

Gross Sales: \$200,000

Discretionary Cash Flow: \$Call

FF&E: \$150,000

Inventory Included? Yes

Inventory: TBD

Min. Operating Capital: TBD

Real Estate Available? No

Rent: \$1,200

Payroll: \$7,000

Financing: Call

Broker Info

Eric Mellem

Business Broker/ M&A Advisor

(310) 882-2200 x 146

LIC# 1220802

Summary

Home Remodeling Specialists for all facets of residential construction - Kitchens, Bath, Door Replacement experts. They design and build all projects.

The company has been a success residential home builder and remodeling company for the better part of the past 44 years. Great reputation and very profitable. The company is comprised of 3 separate divisions.

Only 1 Division is currently for sale - Not all 3.

For Sale -

- Rights with Dealer for North Bay and whole Easy Bay (East Bay Dormant now) – would have access to all the Home Depot accounts in the Bay Area (Now we are working with 3 of them)
- 800K in Established Revenue over 4 years
- 48% Produced Margin- can show a history of this
- Comes with
 - Sales Person who gets 10% of the sale
 - Production manager who is paid 90K a year now and could run the company doing 3 times the volume
 - This leaves 26% margin money
 - Two Vans (Loans balances \$ 35K approx.)
 - North Bay warehouse lease (\$1,200 month) and forklift

NOTE: the company is currently operating in the RED in 2024. The seller is looking for a seasoned construction company that would be interested in buying them out for 1 division. He is hoping that this company could "right the ship" and streamline operating to become profitable again. We are only engaging with qualified construction operators.

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>.

After registration that includes an online NDA, Broker Eric Mellem

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