Setup Sheet

BizEx1449-SL: Thriving Marketing Agency in Growth Phase - 50% Margins



Background

General Location: San Francisco, CA

Category: Business Services (B2B) Media, Communications,

Advertising, Marketing, Production & PR

Years in Business:11 Under Present Owner: all

Hours of Operation: 9am to 5pm Owner Hours: 30 per week

Training: 6 weeks @ 8 hours

Organization Type: LLC Lease Expiration: no lease Lease Options: none Building Size: n/a Employees: 18

Reason for Sale: another opportunity

Financials

Asking Price: \$1,475,000 Down Payment: Negotiable Gross Sales: \$1,132,098 Discretionary Cash Flow: \$682,478

FF&E: \$0 Inventory Included? No Inventory: \$0 Min. Operating Capital:

Real Estate Available? No Rent: \$0 Payroll: \$31 Financing: SBA

Year	2023	2022	2021
Gross Sales	\$ 794,577	\$ 491,724	\$ 339,937
Gross Profit	\$	\$	\$
Disc. Earnings	\$ 455,881	\$ 286,774	\$ 213,207

Broker Info



Steve Lukes *M&A Advisor* (310) 882-2200 x 164 LIC# 02092334

Summary

Under contract/Escrow Eleven year-old marketing agency experiencing rapid growth is available for sale. A niche digital agency focused on the small to medium size app businesses. The owner is the founder and wishes to sell to pursue development of their own applications and works about 20 to 25 hours per week. New owner could be based almost anywhere, founder is in the Bay Area of California. Staff is in Philippines and India. 95% of revenue is subscription based.

Trailing 12 months: 1.1M topline revenue and 680k SDE/earnings. Seller seeking 1.475M plus a reasonable earnout.

Services to customers include:

App Store Optimization (SEO for App Stores)
App Store screenshots design
App Audit (monetization & retention audit)
Strategy and creation of push notification messages
Apple Search Ads Management
Google Ads Management
Facebook Ads management
TikTok Ads management

Pre-approved for an SBA loan.

For more information, visit Bizex.net to complete the Buyer Registration & NDA. Contact: Steve Lukes at 773-972-0302 - slukes@bizex.net