



Background

General Location: Ventura County, CA

Category: Retail
Health, Medical & Dental

Years in Business: 43

Under Present Owner: 43

Hours of Operation: By Appointment - Mon
10-6, Wed 10-6, Sat 10-6

Owner Hours: See Above

Training: 2 weeks @ 20 hours

Organization Type: S-Corp

Lease Expiration: November 2026

Lease Options: TBD

Building Size: 750 SF

Employees: 2

Reason for Sale: Retirement

Financials

Asking Price: \$295,000

Down Payment: Negotiable

Gross Sales: \$412,142

Discretionary Cash Flow: \$197,120

FF&E: \$48,000

Inventory Included? Yes

Inventory: \$85,000

Min. Operating Capital:

Real Estate Available? No

Rent: \$3,500

Year	2023	2022	2021
Gross Sales	\$ 412,142	\$ 327,320	\$ 417,588
Gross Profit	\$ 214,868	\$ 209,533	\$ 247,023
Disc. Earnings	\$ 197,120	\$ 422,152	\$ 186,773

Broker Info



Tom Plotkin
Business Broker / M&A Advisor
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LIC# 01895229



Joshua Call
Business Broker / M&A Advisor
(310) 882-2200 x 169
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Summary

An SBA Pre-Qualified Boutique Eyewear shop featuring a large selection of designer and unique frames including Celine, Maui Jim, Oliver Peoples, Tom Ford, LA Eyeworks, La Font, Ray Ban, Tiffany, Oakley, Silhouette, Randolph Engineering, Kate Spade, Etnia Barcelona, Lool, and many more just became available in Ventura County, California.

The business was established in 1981 and has been operating from the same location since 1998.

As the owners only see clients by appointment three days a week, there is an excellent opportunity to generate more business by increasing operating days and hours for both walk-in and by-appointment clients.

The owner is highly trained in all types of prescriptions and specializes in custom frames and lens fittings. **The owner is not an OD.** Owner is RDO-licensed, will help with transition; New owner may hire or obtain RDO/SLD for fittings and adjustments.

This beautiful boutique is very well-appointed and is located in a small, upscale shopping center. There is adequate room in the shop for an OD to build an exam lane.