Setup Sheet BizEx1456-AK: Best Printers



Background

General Location: Los Angeles, CA
Category: Printing, Publishing
Business Services

Years in Business: 43 Under Present Owner: 43

Hours of Operation: mon-fri 8am-5pm Owner Hours: mon-fri 8am-5pm Training: 3 weeks @ 20 hours

Organization Type: C-Corp Lease Expiration: August 2025 Lease Options: 5 years Building Size: 1,614 sq ft Employees: 1

Reason for Sale: Retirement

Financials

Asking Price: \$85,000
Down Payment: Negotiable
Gross Sales: \$258,690
Discretionary Cash Flow: \$50,000
FF&E: \$103,000
Inventory Included? No
Inventory: \$8,000
Min. Operating Capital: \$20,000
Real Estate Available? No
Rent: \$6,482
Financing: Seller

Year	2024	2023	2022
Gross Sales	\$ 258,690	\$ 243,544	\$ 315,797
Gross Profit	\$ 200,670	\$ 196,549	\$ 223,014
Disc. Earnings	\$ 50,000	\$ 58,229	\$ 65,939

Broker Info



Arthur B. Kessler

Business Broker / M&A Advisor

(310) 882-2200 x 126

LIC# 01227004

Summary

Successful Print Shop for sale that has been in business for over 43 years.

The location is in a very Prime retail area on a very busy street.

The company specializes in Offset and Full Color Digital Printing, Graphic Design, Brochures & Flyers, Posters, Signs & Banners, Finishing & Bindery, and much more.

This business has excellent B to B accounts and also services many of the local companies throughout the greater Los Angeles area.

Revenue streams include their many Corporate Accounts and the retail location.

This business is very well established, highly respected and has been very successful in serving Los Angeles.

This are a one-stop print shop in a Wonderful Location, lots of foot traffic, and a very high traffic count.

Sale includes more than \$100,000 in furniture, fixtures and equipment.

The business has excellent foundation to grow upon.

The owner is selling the business to retire, and is willing to fully train a new owner to make sure that there is a smooth transition.

Based on the 10 month earnings the business discretionary earnings should be approximately \$80,000.

Major growth is possible for a new owner with new energy.