# Setup Sheet BizEx1474-AV: Electric Contractor in Hawaii



#### Background

General Location: Mililani, HI
Category: Construction

Years in Business: 33
Under Present Owner: Yes
Hours of Operation:
Owner Hours:
Training: None
Organization Type: S-Corp
Lease Expiration:
Lease Options:
Building Size:

Employees: 0

Reason for Sale: Retiring & Health

#### **Financials**

Asking Price: \$125,000

Down Payment: Negotiable

Gross Sales: \$116,000

Discretionary Cash Flow: \$73,000

FF&E:

Inventory Included? Inventory: Min. Operating Capital: \$0 Real Estate Available? No Rent:

Year	2024	2023	2022
Gross Sales	\$ 76,729	\$ 127,640	\$ 143,403
Gross Profit	\$ 76,729	\$ 127,640	\$ 143,403
Disc. Earnings	\$ 46,502	\$ 86,022	\$ 87,537

### Broker Info



Alfred Villegas
Business Broker / M&A Advisor
(310) 882-2200 x 949.371.7080
LIC# 01067581

## Summary

Confidential Business Opportunity - Established Electrical Contractor

An opportunity to acquire a 33-year-old electrical contracting company located in Mililani, Hawaii. The business has built a strong reputation with steady demand, generating approximately 40% of its revenue from repeat customers. Services are primarily residential (80%) with additional commercial contracts (20%).

Due to health challenges, the owner has scaled back operations and even turned away business, creating strong growth potential for a new buyer. The seller is willing to provide a transition period to ensure continuity of service and maintain customer relationships.