



### Broker Info



Eric Mellem  
*Business Broker/ M&A Advisor*  
(310) 882-2200 x 146  
LIC# 1220802

### Background

**General Location:** Outside Salt Lake City Area, UT  
**Category:** Retail  
Entertainment  
**Years in Business:** 8  
**Under Present Owner:** 8  
**Hours of Operation:** M-F 10-9, Sat 11-5  
**Owner Hours:** Varies  
**Training:** 2 weeks @ 30 hours  
**Organization Type:** LLC  
**Lease Expiration:** June 2027  
**Lease Options:**  
**Building Size:** 225  
**Employees:** 4  
**Reason for Sale:** Other Business Interests

### Financials

**Asking Price:** \$1,250,000  
**Down Payment:** Negotiable  
**Gross Sales:** \$1,100,000  
**Discretionary Cash Flow:** \$455,000  
**FF&E:** \$47,000  
**Inventory Included?** Yes  
**Inventory:** \$204,000  
**Min. Operating Capital:** TBD  
**Real Estate Available?** No  
**Rent:** \$1,000  
**Payroll:** \$4,000

### Summary

Premier Sports Cards and Memorabilia Dealer. Well Known and Highly Respected. Central Utah based. Walmart Online Account - A Preferred Seller on their Marketplace starting in May 2025.

- 2024 - \$1,100,000 in sales with \$455,000 SDE
- Expected 35%+ growth in 2025
- Repeat customers, including professional and industry clients
- Approved Dealer for Topps/Fanatics, Leaf, Wild Card, Super Break, GTS, Steel City and Dave & Adams
- The sale includes over \$1,000,000 of retail value inventory
- Retail and Wholesale sales
- Very active in sports shows and conventions
- Seasoned staff expected to stay after acquisition

This is a fun and profitable business in an industry that is recession proof with steady YTY growth.

Contact BizEx for more information.