



Broker Info



Alfred Villegas
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Background

General Location: Anaheim, CA
Category: Construction
Years in Business: 33
Under Present Owner: Yes
Hours of Operation: M-F 7AM to 4PM
Owner Hours: M-F 7AM to 4PM
Training: 26 weeks @ 7am to 4pm hours
Organization Type: S-Corp
Lease Expiration: Month-to-Month
Lease Options: Can be negotiated with Seller
Building Size: 1950
Employees: 14
Reason for Sale: Retiring

Summary

This 33-year-old commercial contractor generates \$2.7M in revenue with a loyal repeat client base and strong reputation. Growth has been intentionally capped due to limited capital, no workflow manager, and no marketing — presenting clear upside. With investment in management, sales, and working capital, a buyer can quickly scale revenues and margins, making this an ideal platform or add-on opportunity. Owner Retiring. Willing to stay on for a transition period.

Financials

Asking Price: \$1,400,000
Down Payment: \$140,000
Gross Sales: \$2,721,438
Discretionary Cash Flow: \$357,193
FF&E:
Inventory Included?
Inventory:
Min. Operating Capital:
Real Estate Available? No
Rent: \$3,500
Financing: SBA

Year	2025 12-Month Trailing	2024	2023
Gross Sales	\$ 2,721,438	\$ 2,757,269	\$ 2,503,297
Gross Profit	\$ 1,118,015	\$ 975,149	\$ 1,375,344
Disc. Earnings	\$ 357,193	\$ 263,000	\$ 282,000