



Background

General Location: Southern California, CA

Category: Electronic & Electrical
Equipment
Entertainment/Film
Production Industries

Years in Business: 17

Under Present Owner: 17

Hours of Operation: Monday - Friday 7 am - 5
pm Closed Saturday

Owner Hours: Monday - Friday 8 am - 5
pm

Training: 2 weeks @ 20 hours

Organization Type: S-Corp

Lease Expiration: 12 months from Close of
Escrow

Lease Options: TBD

Building Size: 3469

Employees: 3

Reason for Sale: Focus on other interests

Financials

Asking Price: \$2,250,000

Down Payment: \$2,250,000

Gross Sales: \$1,208,923

Discretionary Cash Flow: \$469,648

FF&E: \$1,550,000

Inventory Included? Yes

Inventory: Included with FF&E
Amount

Min. Operating Capital:

Real Estate Available? No

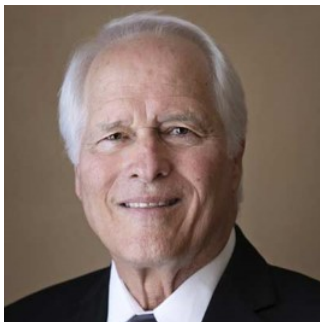
Rent: \$8,500

Payroll: \$17,800

Financing: Call

Year	2022	2023	2024
Gross Sales	\$ 1,573,277	\$ 1,456,361	\$ 1,208,923
Gross Profit	\$ 1,220,150	\$ 1,130,364	\$ 1,034,047
Disc. Earnings	\$ 565,961	\$ 498,200	\$ 469,648

Broker Info



Tom Plotkin

Business Broker / M&A Advisor

(310) 882-2200 x 127

LIC# 01895229

Summary

Excellent opportunity to acquire a profitable Lighting & Grip Equipment Rental business located in Los Angeles. The Owner has had over 20 years of production lighting experience. Between 225 to 250 production companies yearly rent from the business. A strategic buyer likely will need just 1 or 2 of Seller's employees for continuity. **RENTAL VEHICLES-CUSTOM TRUCK** Lighting efficiently transported, deployed, and wrapped! Custom trucks are designed around the Mercedes-Dodge "Sprinter" platform. The company is a premier equipment and vehicle rental company based in the Los Angeles area. The company's primary focus is on its proprietary line of branded lighting and grip Mercedes Sprinter vehicles, which are exclusive to the Seller in both design and functionality. In addition to specialized vehicles, they offer an extensive selection of the latest LED lighting and grip equipment, meeting the diverse needs of clients and productions. Features include lift gates, speed rail boxes, modular rolling carts, and much more. Trucks are smaller, eco-friendly, nondescript, easy to park, and driver-friendly. Over 325 truck packages rented yearly.

Big Beautiful Bill section 179 deductions and bonus depreciation on equipment appraised value may allow immediate tax benefits. Potential Buyers should consult with their accountant for clarification.

CUTTING EDGE TECHNOLOGY Seller handles sub-rentals to ease clients' prep and wrap and is up to date with contemporary trends in visual imaging, equipment technology, and production methods. The business prides itself on constantly acquiring new inventory directly from long-term relationships with manufacturers and vendors. Rental clients are encouraged to request other equipment not seen on the Seller's standard packages. **EASY TO WORK WITH & ADDED SUPPORT** The company offers competitive pricing, advising clients correct tools for the job, and putting together custom packages for their needs. The Seller and his team advise clients during prep, production, and wrap. As well as deliver backup units and last minute additions.