

**Background****General Location:** Ventura, LA, CA**Category:** Consumer Services
(B2C)
Healthcare**Years in Business:** 7**Under Present Owner:** 1**Hours of Operation:** 9:00 am - 5:00 pm**Owner Hours:** Varies**Training:** Negotiable weeks @
hours**Organization Type:** S-Corp**Lease Expiration:** August 2026**Lease Options:** Buyer can relocate or
sign a new lease**Building Size:****Employees:** 10**Reason for Sale:** Other Opportunities**Financials****Asking Price:** \$1,500,000**Down Payment:** Negotiable**Gross Sales:** \$1,000,000**Discretionary Cash Flow:** \$450,000**FF&E:** \$430,000**Inventory Included?** Yes**Inventory:** \$1,000**Min. Operating Capital:****Real Estate Available?** No**Rent:** \$1,000**Broker Info****Eric Mellem***Business Broker/ M&A Advisor*

(310) 882-2200 x 146

LIC# 1220802

Summary

Non-emergency Medical Transportation operating in LA and Ventura Counties

6 vehicle fleet: #4 - 2024, #2 - 2019 with an estimated value of \$430,000

Clients consist of Transportation Brokers, Insurance Companies , Skilled Nursing Facilities , Hospitals, and direct to clients.

From the Seller - *"We provide courteous, on-time, and dignified transportation services. Customer care is a high priority for us. The brokers we contract with use us because of our service and ability to communicate accurately and timely to them. This is why our rating with our brokers has increased to an "A" rating after we acquired the company."*

Company Highlights;

- Licensed & Medi-Cal Certified:
- LADOT Approvals.
- Contracted with Major Providers - Call The Car and ButterFli,
- Preferred Vendor Relationship for 2 hospitals, 5 skilled nursing facilities, and 2 hospice organizations
- Strong Operational Infrastructure

Purchase Opportunity;

The seller is moving out of state next year and would like to start an exit plan. He is looking to negotiate a purchase transfer that is based on expected revenues as the company continues to grow due to the recent expansion.

Note: the Annual Revenue and Net Income is a projection based on the recent expansion.

An agreement can include a performance based earnout or seller note, but with a minimum of 50% cash at close. No SBA financing or Lowball offers will be

accepted. Proof of Funds will be required with all LOIs.

Please register as a buyer at BizEx.net to get the company information