



## Broker Info



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## Background

**General Location:** Santa Rosa, CA  
**Category:** Construction  
**Years in Business:** 15  
**Under Present Owner:** YES  
**Hours of Operation:** 7am to 4pm  
**Owner Hours:** 60  
**Training:** 26 Weeks weeks @ 4 hours to 8 hours hours  
**Organization Type:** S-Corp  
**Lease Expiration:** Month-to-Month  
**Lease Options:** Flexible  
**Building Size:** 1600Sqft  
**Employees:** 0  
**Reason for Sale:** Burnt out and ready to move into another venture after 15 years

## Financials

**Asking Price:** \$1,300,000  
**Down Payment:** \$125,000  
**Gross Sales:** \$1,875,000  
**Discretionary Cash Flow:** \$424,704  
**FF&E:** TBD  
**Inventory Included?** Yes  
**Inventory:**  
**Min. Operating Capital:**  
**Real Estate Available?** No  
**Rent:** \$4,424  
**Payroll:** \$821,743

Year	2025 Forecast	2024	2023
Gross Sales	\$ 1,875,000	\$ 3,382,005	\$ 3,263,244
Gross Profit	\$ 1,415,540	\$ 2,226,564	\$ 2,075,384
Disc. Earnings	\$ 424,704	\$ 448,456	\$ 814,934

## Summary

This 15-year-old commercial contracting company that has been generating over \$3M in annual revenue with strong repeat and referral-based clients, an excellent reputation, and no reliance on outside marketing. The company is currently in promising negotiations that could drive revenue beyond \$3.5M in 2026.

The business has intentionally limited growth due to lack of working capital, absence of a workflow/operations manager, and minimal sales infrastructure — creating a clear path for upside.

A strategic or private equity buyer can immediately unlock value by injecting capital, adding management depth, implementing sales and marketing initiatives, and leveraging scale advantages.

With its established brand, long-term client relationships, and strong foundation, the company represents a classic platform opportunity to accelerate growth, expand margins, and position for a higher-multiple exit.