



Broker Info



Steve Lukes
Business Broker / M&A Advisor
(310) 882-2200 x 164
LIC# 02092334

Background

General Location: Los Angeles, CA
Category: Software & Technology IT Services
Years in Business: 22
Under Present Owner: all
Hours of Operation: normal
Owner Hours: 25 hours per week
Training: None
Organization Type: S-Corp
Lease Expiration: owned
Lease Options: to be discussed
Building Size: 1,034 square feet
Employees: 13
Reason for Sale: Retirement

Summary

A well-established Los Angeles-area IT services firm with over 20 years of operating history is available for acquisition. Founded and operated by the current owner, the business specializes in a niche segment of IT services and holds select provider status in its market. The company serves a loyal client base, across a wide variety of industries, with many customer relationships exceeding ten years.

Financials

Asking Price: \$3,300,000
Down Payment: Negotiable
Gross Sales: \$3,008,658
Discretionary Cash Flow: \$1,120,096
FF&E:
Inventory Included?
Inventory: n/a
Min. Operating Capital:
Real Estate Available? No
Rent:

The business employs six W-2 staff members and utilizes six to eight independent contractors. It operates from an office in the Los Angeles area, which is available for purchase separately. For 2025, the company generated approximately \$1.1M in Seller's Discretionary Earnings (SDE). The largest client accounts for 38% of total revenue.

The owner is willing to provide transition support, including training, client introductions, and operational handoff, to ensure continuity post-acquisition. The reason for the sale is retirement.

Year	2025	2024	2023
Gross Sales	\$ 3,008,658	\$ 2,227,823	\$ 1,788,703
Gross Profit	\$ 2,520,569	\$ 2,022,962	\$ 1,606,875
Disc. Earnings	\$ 1,120,096	\$ 659,240	\$ 624,115