



**Broker Info**



Alfred Villegas  
*Business Broker / M&A Advisor*  
(310) 882-2200 x 949.371.7080  
LIC# 01067581

**Background**

**General Location:** Phelan, CA  
**Category:** Construction  
**Years in Business:** 40+  
**Under Present Owner:** YES  
**Hours of Operation:**  
**Owner Hours:**  
**Training:** None  
**Organization Type:** S-Corp  
**Lease Expiration:**  
**Lease Options:**  
**Building Size:**  
**Employees:** 0  
**Reason for Sale:** Retiring

**Summary**

Well-established heavy civil construction company based in the San Bernardino County, with over 40 years of operating history. It primarily specializes in grading, excavation, and earthwork services, which represent the core and majority of its revenue, supporting a wide range of infrastructure, highway, and site development projects. In addition, it owns and maintains a fleet of heavy equipment that provides a supplemental revenue stream through equipment rentals.

Attractive to strategic buyers because it provides immediate scale, an established workforce, and a long-term infrastructure customer relationship, enabling rapid market expansion and margin improvement through operational synergies.

**Financials**

**Asking Price:** \$8,000,000  
**Down Payment:** \$800,000  
**Gross Sales:** \$7,401,496  
**Discretionary Cash Flow:** \$1,638,147  
**FF&E:**  
**Inventory Included?**  
**Inventory:**  
**Min. Operating Capital:** \$250,000  
**Real Estate Available?** No  
**Rent:**

Year	12 TTM (ending 3/31/26)	2025	2024
Gross Sales	\$ 7,401,496	\$ 8,551,442	\$ 4,159,405
Gross Profit	\$ 2,309,922	\$ 4,991,195	\$ 1,972,008
Disc. Earnings	\$ 1,510,067	\$ 3,986,542	\$ 1,142,511