Setup Sheet
BizEx1505-YL: Successful 20-Year Wedding Business

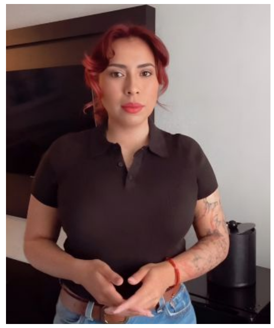
Background

General Location: Honolulu, HI
Category: Services
Other Miscellaneous Services
Years in Business: 20
Under Present Owner: 9
Hours of Operation: Office Hours: Mondayâ€“Friday
Owner Hours: 2 hours per day/total 10 hours per week
Training: 2 weeks @ TBD hours
Organization Type: S-Corp
Lease Expiration:
Lease Options:
Building Size:
Employees: 3
Reason for Sale: The owner has permanently relocated to Asia, making remote management difficult.

Financials

Asking Price: $285,000
Down Payment: Negotiable
Gross Sales: $320,061
Discretionary Cash Flow: $127,257
FF&E:
Inventory Included?
Inventory:
Min. Operating Capital: TBD
Real Estate Available? No
Rent:

Broker Info



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Summary

This is a rare opportunity to acquire an established Hawaii destination wedding planning business with 19 years of success in one of the world's premier wedding destinations. This turnkey wedding planning business has earned an exceptional reputation with more than 500 five-star reviews across Google, Yelp, Facebook, The Knot, and WeddingWire, making it one of Hawaii's most recognized wedding brands.

The business generates consistent, high-quality leads with minimal marketing expense through a diversified referral network, including leading wedding industry platforms (40%), organic online search and SEO (30%), preferred partnerships with premier Hawaii wedding venues (25%), and referrals from vendors and past clients (5%). Supported by long-standing vendor relationships, proven systems, and a strong online presence, the company enjoys a steady flow of qualified inquiries without relying on costly advertising.

Currently operated remotely with a semi-absentee ownership model supported by an experienced remote team, this business offers immediate cash flow, established operating systems, and significant growth potential through expanded marketing, premium service offerings, and geographic expansion. The sale includes established vendor relationships, operational processes, and comprehensive transition training to ensure a seamless ownership transfer.

This opportunity may also appeal to qualified foreign investors seeking an E-2 Treaty Investor Visa, subject to eligibility requirements and approval by U.S. immigration authorities.

Reason for Sale: The owner relocated overseas, creating an exceptional opportunity for a new owner to acquire a well-established turnkey Hawaii wedding business.

Financing: Other

Year	2023	2024	2025
Gross Sales	$ 867	$ 469,133	$ 320,061
Gross Profit	$ 257,430	$ 68,275	$ 105,873
Disc. Earnings	$ 226,937	$ 79,418	$ 127,257