Setup Sheet
BizEx1507-SL: Recurring-revenue software/CRM for construction

Background

General Location: Los Angeles, CA
Category: Software & Technology
Construction
Years in Business: 9
Under Present Owner: all
Hours of Operation: Normal
Owner Hours: 5 to 10 hours per week
Training: None
Organization Type: LLC
Lease Expiration:
Lease Options:
Building Size:
Employees: 0
Reason for Sale: Other career

Financials

Asking Price: $4,400,000
Down Payment: Negotiable
Gross Sales: $1,193,503
Discretionary Cash Flow: $768,000
FF&E:
Inventory Included? No
Inventory: n/a
Min. Operating Capital:
Real Estate Available? No
Rent:

Year	TTM
Gross Sales	$ 1,193,500
Gross Profit	$
Disc. Earnings	$ 768,000

Broker Info

Steve Lukes
Business Broker / M&A Advisor
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Summary

Established, remotely-operated software and CRM services business serving the residential construction and remodeling industry, offering a subscription-based platform that clients rely on to run daily operations. The business generates approximately $1.19 million in trailing-twelve-month revenue with an estimated $768,000 in seller's discretionary earnings (64% margin), driven by roughly 180 recurring monthly subscribers with no meaningful customer concentration and very low churn. New clients arrive almost entirely through referral, and the company's largest cost is fixed under a multi-year contract, creating strong operating leverage as the client base grows. Most notably, the business is exceptionally owner-light: the owner works approximately seven hours per week, with a capable, long-tenured assistant handling day-to-day operations who is expected to remain,making for a smooth ownership transition. The owner is exiting to pursue other opportunities. An ideal acquisition for a buyer seeking a profitable, scalable, low-time-commitment business with recurring revenue and clear growth potential.

DISCLAIMER: The information herein is furnished by the seller; BizEx has not verified this information and makes no representation or warranty as to its accuracy, completeness, or authenticity. Future earnings may differ from past earnings. **Discretionary Earnings** is defined as earnings before deducting interest, taxes, depreciation, and amortization, and adding Owners salary, benefits and non recurring expenses.