Setup Sheet
BizEx1508-EM: UPS Store LA County. Seller Financing

Broker Info

Eric Mellem
Business Broker/ M&A Advisor
(310) 882-2200 x 146
LIC# 1220802

Summary

United Parcel Service Franchise in East Los Angeles County. Controls a 5 mile Radius Area.

This business is being sold on opportunity and NOT on the Net Income. In 2024 the Net Income was $59,000 when the owner was operating the store. Since then he has hire a manager for $55,000 per year and the store is running a loss; expected to be around $10,000 this year. A buyer would want to operate the store and not rely on a manager.

The seller has a few ideas that a buyer could incorporate to generate additional revenue.

Seller Financing Note is possible for a qualified buyer with around 50% cash down payment.

This is a Franchise and a buyer will need to qualify with the corporate office after an offer is accepted.

Background

General Location: Los Angeles, CA
Category: Other Miscellaneous Services
Consumer Services (B2C)
Years in Business: 4
Under Present Owner: 4
Hours of Operation: 8:00am - 6:00pm
Owner Hours: Varies
Training: 2 weeks @ 40 hours
Organization Type: LLC
Lease Expiration: 2,2027
Lease Options: Renewable
Building Size: 1,600
Employees: 3
Reason for Sale: Other Opportunities

Financials

Asking Price: $350,000
Down Payment: Negotiable
Gross Sales: $307,000
Discretionary Cash Flow: $0
FF&E: $10,000
Inventory Included? Yes
Inventory: $1,000
Min. Operating Capital:
Real Estate Available? No
Rent: $3,200
Payroll: $6,000

DISCLAIMER: The information herein is furnished by the seller; BizEx has not verified this information and makes no representation or warranty as to its accuracy, completeness, or authenticity. Future earnings may differ from past earnings. **Discretionary Earnings** is defined as earnings before deducting interest, taxes, depreciation, and amortization, and adding Owners salary, benefits and non recurring expenses.