



Broker Info



Eric Mellem
Business Broker/ M&A Advisor
(310) 882-2200 x 146
LIC# 1220802

Background

General Location: Port of Oakland, CA
Category: Freight Carriers,
Moving/Delivery
Business Services (B2B)
Years in Business: 40
Under Present Owner: 20
Hours of Operation: 24/7
Owner Hours: Varies
Training: TBD weeks @ TBD hours
Organization Type: S-Corp
Lease Expiration: Seller Owns
Lease Options: Buyer Lease or Buy
Property
Building Size: 2.5 Acres Warehouse.
Office
Employees: 2
Reason for Sale: Retirement

Summary

Drayage Trucking Company Servicing the Port of Oakland. Property Owned by Sellers Also Available

Specialist in moving import and export shipping containers through the Port of Oakland and throughout Northern California

Founded in 1986, his well-established company has a stellar representation with a long-standing customer base.

Financials

Asking Price: \$2,900,000
Down Payment: Negotiable
Gross Sales: \$2,000,000
Discretionary Cash Flow: Call
FF&E: \$1,000,000
Inventory Included? Yes
Inventory: \$25,000
Min. Operating Capital: TBD
Real Estate Available? Yes
Rent: \$4,000
Financing: Seller

They have valuable operating licenses which includes: DOT, EPA, CA, Port of Oakland

California Clean Bus and Truck Clean Voucher Program : the company has secured #5 HVIP Purchase Vouchers worth approximately \$240,000 each. For Example, they can buy a \$300,000 Tesla Clean Emissions Electric Truck and apply the \$240,000 as a credit, now only costing only \$60,000 for a new EV Truck.

Terminal Facility: 18 door cross-dock building with office space on 2.75 acres including;

- Truck scale
- Maintenance/fabrication/repair shop
- Material handling equipment
- 8' foot block wall and container perimeter
- Electric security gates and full camera coverage
- 24/7 permitted operations
- Excellent freeway access Location

Zero Emission Transition: Two Tesla Semis scheduled to enter service in December 2026. Fast charging on Port property is contracted. Advance planning for charging at our Terminal is completed and turnkey.

Fleet: Eleven Diesel Trucks and 50 company-owned chassis.

FF & E: Large amount of equipment - turn key operation

Note: The seller is semi-retired and it has affected the company's profitability so it is a basically a breakeven operation currently. He is open to working with a qualified buyer group and restoring the company to profitability. This is basically a Asset sale.

The seller is open for a flexible deal structure for a qualified buyer.

For detailed information, please register as a Buyer at www.BizEx.net. Only Qualified Buyers will be given access to the Company Package.